

## RETAIL PERFORMANCE ANALYST

[Apply Now](#)

Company: TotalEnergies

Location: Uganda

Category: business-and-financial-operations

### Profil du candidat

Bachelor's Degree in Accounting/ Business

Good knowledge of SAP and good analytical skills

Minimum of 3 years in the Network as RSE and at least a financial experience

Strong Retail business knowledge

In-depth computer knowledge: Excel, word & PowerPoint.

### Activités

#### Main Objective

The job holder is responsible for implementation of TotalEnergies business model standards by contributing to the achievement of the profitability of the network stations.

#### Roles and Responsibilities

Review the dealers' commercial conditions and ensure that they match with business level and expenditures

Carry out Benchmarks of Dealer recruitment, agreement renewals and transfers through forecasted P&L.

Ensure implementation of business model policy for CODO /DODO/COCO stations.

Review and ensure that the working capital requirement is adequate, sized and well

allocated accordingly to the business plan.

Review all financial reports (real P&L, financial situation) from the RTEs/RSMs .

Prepare and analyze Financial Situations evolution.

Recommend the level of financial help to be given to dealers based on the real P&L , financial situation basis and management quality.

Ensure the withdrawal policies are well applied (according to sales and risk).

Conduct annual surveys on stations expenditures.

Ensure security deposit policy is well applied (according to sales and risk).

Ensure consistency between station WCR and credit limit set up in SAP.

Provide trainings to the RTEs, RSMs on methodologies for financial analysis, P&L analysis and all business tools.

Support the RTEs/RSMs in the monitoring of business plan for new projects, new SFS concepts or significant events in retail business (e.g fuel scarcity, change of pump price, stock gains and WCR).

[Apply Now](#)

#### **Cross References and Citations:**

**1. RETAIL PERFORMANCE ANALYST Ophthalmologistjobs Jobs Uganda**

**Ophthalmologistjobs** ↗

**2. RETAIL PERFORMANCE ANALYST Chinajobs Jobs UgandaChinajobs** ↗

**3. RETAIL PERFORMANCE ANALYST Industryjobsearch Jobs Uganda**

**Industryjobsearch** ↗

4. RETAIL PERFORMANCE ANALYST HungaryjobsJobs UgandaHungaryjobs ↗
5. RETAIL PERFORMANCE ANALYST MedicalassistantjobsJobs Uganda Medicalassistantjobs ↗
6. RETAIL PERFORMANCE ANALYST Searcheruropeanjobs Jobs Uganda Searcheruropeanjobs ↗
7. RETAIL PERFORMANCE ANALYST Canadianjobscentral Jobs Uganda Canadianjobscentral ↗
8. RETAIL PERFORMANCE ANALYST Canadajobscareer Jobs Uganda Canadajobscareer ↗
9. RETAIL PERFORMANCE ANALYST FishjobsJobs UgandaFishjobs ↗
10. RETAIL PERFORMANCE ANALYSTOphthalmologistjobs Jobs Uganda Ophthalmologistjobs ↗
11. RETAIL PERFORMANCE ANALYSTFitnessjobs Jobs UgandaFitnessjobs ↗
12. RETAIL PERFORMANCE ANALYSTWowjobs Jobs UgandaWowjobs ↗
13. RETAIL PERFORMANCE ANALYSTMontrealjobsJobs UgandaMontrealjobs ↗
14. RETAIL PERFORMANCE ANALYSTSapjobs Jobs UgandaSapjobs ↗
15. RETAIL PERFORMANCE ANALYSTSanfranciscojobsJobs UgandaSanfranciscojobs ↗
16. RETAIL PERFORMANCE ANALYSTSearchnzjobs Jobs UgandaSearchnzjobs ↗
17. RETAIL PERFORMANCE ANALYSTScholarjobs Jobs UgandaScholarjobs ↗
18. RETAIL PERFORMANCE ANALYSTSearcheruropeanjobs Jobs Uganda Searcheruropeanjobs ↗
19. Retail performance analyst Jobs Uganda ↗
20. AMP Version of Retail performance analyst ↗
21. Retail performance analyst Uganda Jobs ↗
22. Retail performance analyst JobsUganda ↗
23. Retail performance analyst Job Search ↗
24. Retail performance analyst Search ↗
25. Retail performance analyst Find Jobs ↗

