# Uganda Jobs Expertini®

## **Retail Development Officer**

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Company: TotalEnergies Location: Uganda Category: business-and-financial-operations

#### Profil du candidat

**Experience/Education** •Bachelor's degree in any related field. •Minimum of three (3) years' experience in sales, marketing, accounting and or engineering. •Good working knowledge of Microsoft packages, interpersonal skills, individual drive, driving license and aggressive working spirit.

#### Activités

Main Objective • To lead and organize resources towards ensuring that network standards are maintained, identify potential areas of Development and Diversification of the Network in terms of Number of stations, shops and any additional activities/services at the stations in order to ensure value creation to customers. **Roles & Responsibilities** • Review consistency in terms of distribution of the stations on the Network. • Study and suggest possibilities for creation, reconstruction, and acquisitions of service stations and if appropriate, suggest the disinvestments to be made. • Develop the investment dossiers in accordance with the profitability objectives: (Pay Back, Net Present Value, IRR) and propose them to management. •Carry-out post-investment analysis to assess the impact of projects on the network. •Assess station profitability by following up on the contribution accounts for all network stations.

#### Contexte et environnement

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