

Remote Business Development Associate – Ozconsultz Solutions

[Apply Now](#)

Company: Ozconsultz Web Solutions

Location: Uganda

Category: other-general

Responsibilities :

Work closely with the team, the VP of Operations, and other staff members to develop and implement strategies for recruiting new dealers, securing new clients, retaining current clients, and upselling to existing customers

Research, identify, and create strategic partnerships with potential dealers, clients, and distributors

Track and report on progress and escalate business opportunities to management

Develop and maintain relationships with current dealers, clients, and distributors

Collaborate with various departments across the organization to accomplish goals

Requirements And Skills:

Proven sales experience

Knowledge of our Services (See on our website <https://ozconsultz.com>)

Experience with CRM software

Experience with Microsoft apps (word, excel, etc.)

Strong analytical skills and decision-making abilities

Excellent communication skills, both written and verbal, including the ability to conduct

presentations

Ability to manage multiple projects simultaneously with a constant eye on quality

Knowledge of jobsite safety practices required

Flexible scheduling

Remuneration

This role is commission-based, this will be largely determined by your experience and performance.

Please ensure to go through carefully to understand our services and offerings.

Ozconsultz is passionate about building a diverse and inclusive team. We strongly encourage applications from people of all races, religions, national origins, genders, and ages, as well as veterans and individuals with disabilities.

[Apply Now](#)

Cross References and Citations:

- 1. Remote Business Development Associate – Ozconsultz Solutions Peru**[Jobs Uganda Peru](#)[Jobs Uganda Peru](#) ↗
- 2. Remote Business Development Associate – Ozconsultz Solutions**[Searchcanadajobs Jobs Uganda](#)[Searchcanadajobs](#) ↗
- 3. Remote Business Development Associate – Ozconsultz Solutions**[Londoncareerhub Jobs Uganda](#)[Londoncareerhub](#) ↗
- 4. Remote Business Development Associate – Ozconsultz Solutions**[SearchaustralianjobsJobs Uganda](#)[Searchaustralianjobs](#) ↗
- 5. Remote Business Development Associate – Ozconsultz Solutions**[Chicagojobsearch Jobs Uganda](#)[Chicagojobsearch](#) ↗
- 6. Remote Business Development Associate – Ozconsultz Solutions**[Microbiologistjobs Jobs Uganda](#)[Microbiologistjobs](#) ↗
- 7. Remote Business Development Associate – Ozconsultz Solutions Care**[Jobs Uganda](#)

Uganda Carejobs ↗

8. Remote Business Development Associate – Ozconsultz Solutions

Bangladeshjobs Jobs Uganda Bangladeshjobs ↗

9. Remote Business Development Associate – Ozconsultz Solutions

Publicrelationsjobs Jobs Uganda Publicrelationsjobs ↗

10. Remote Business Development Associate – Ozconsultz Solutions Bollywoodjobs

Jobs Uganda Bollywoodjobs ↗

11. Remote Business Development Associate – Ozconsultz Solutions

Restaurantjobsnearme Jobs Uganda Restaurantjobsnearme ↗

12. Remote Business Development Associate – Ozconsultz Solutions Zoologyjobs

Jobs Uganda Zoologyjobs ↗

13. Remote Business Development Associate – Ozconsultz Solutions Hongkongjobs

Jobs Uganda Hongkongjobs ↗

14. Remote Business Development Associate – Ozconsultz Solutions

Bankingjobsnearme Jobs Uganda Bankingjobsnearme ↗

15. Remote Business Development Associate – Ozconsultz Solutions Economicjobs

Jobs Uganda Economicjobs ↗

16. Remote Business Development Associate – Ozconsultz Solutions Bollywoodjobs

Jobs Uganda Bollywoodjobs ↗

17. Remote Business Development Associate – Ozconsultz Solutions

Executivejobsnearme Jobs Uganda Executivejobsnearme ↗

18. Remote Business Development Associate – Ozconsultz Solutions

Schoolcounselorjobs Jobs Uganda Schoolcounselorjobs ↗

19. Remote business development associate – ozconsultz solutions Jobs Uganda ↗

20. AMP Version of Remote business development associate – ozconsultz solutions ↗

21. Remote business development associate – ozconsultz solutions Uganda Jobs ↗

22. Remote business development associate – ozconsultz solutions Jobs Uganda ↗

23. Remote business development associate – ozconsultz solutions Job Search ↗

24. Remote business development associate – ozconsultz solutions Search ↗

25. Remote business development associate – ozconsultz solutions Find Jobs ↗

