

QSSU-WEL-SE-SALES SUPERVISOR-FURNITURE

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Company: Q-Sourcing Servtec

Location: Uganda

Category: other-general

About This Job: Q-Sourcing Limited trading as Q-Sourcing Servtec is a manpower management solutions firm operating in the East African Region in the countries of Uganda, Kenya, Tanzania, Rwanda, and South Sudan. On behalf of our client Wood Enterprise Limited , we are looking for a competent, skilled and experienced Sales Supervisor to work in Kampala Uganda. JOB DESCRIPTION: Job Title: Sales Supervisor Company: Wood Enterprise Limited Location: Kyaliwajjala Position Type: Full-Time About Us: Wood Enterprise limited, a reputable furniture business established in 2015, is seeking a dedicated and results-driven Sales supervisor to join our team. We take pride in our commitment to quality products and services, and we are looking for a Sales supervisor who can uphold our standards while nurturing existing client relationships, expanding our client portfolio, and managing the tendering process. Key Responsibilities: Client Relationship Management: Maintain and strengthen existing client relationships through regular communication and excellent customer service. Understand client needs and preferences to provide tailored solutions and recommendations. Sales Growth: Develop and execute effective sales strategies to achieve and exceed sales targets. Identify and pursue new business opportunities to expand the client portfolio. Tender Process Management: Oversee the entire tendering process, from identifying tender opportunities to preparing and submitting bids. Ensure compliance with all tender requirements and deadlines. Collaborate with relevant teams to gather necessary information and create compelling tender submissions. Supervision: Supervise the Office Management Attendant to ensure smooth daily operations and effective administrative support. Mandatory Requirements: Bachelor's Degree in any

Business course Proven 2 years' experience in sales, with a track record of maintaining client relationships and achieving sales targets in either estate management or furniture business. Competencies: Very good interpersonal skills In-depth understanding of the tendering process, including experience in preparing and submitting bids. Strong negotiation and communication skills. Exceptional interpersonal skills and the ability to build rapport with clients. Self-motivated, proactive, and able to work independently as well as part of a team. Excellent organizational and time-management abilities. How to apply: All candidates who meet the criteria outlined above should submit their applications under the job vacancy " QSSU-WEL-SE-SALES SUPERVISOR-FURNITURE". Follow the link below to apply; Note: Deadline for applications is not later than 05:00 pm, Friday, 19th January, 2024. Only shortlisted applicants will be contacted. Q-SOURCING SERVTEC IS AN EQUAL OPPORTUNITY EMPLOYER. ANY SOLICITATION WILL LEAD TO DISQUALIFICATION. Powered by JazzHR

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