

Online Bidding Manager

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Company: Sadjaweb Solutions

Location: Kampala

Category: computer-and-mathematical

Candidate should have a Business Development strategy for online bidding Portals such as Freelancer, Upwork and Guru) and Expertise in new business acquisition and project management. Essential Requirements for Business Development: * To generate leads and convert them into sales from various platforms like email marketing, online IT portals, etc. * To generate business from online bidding portals like Freelancer, Upwork, etc. * Set up meetings between client decision makers and company practice leaders/Principals. * Work with and develop the current prospect database within specified business sectors to generate effective leads exceed sales targets for the business. * Engage the client and the account management team to in regular discussions on our product offerings and understand their issues/ concerns if any. * Direct and online marketing of web-based software applications. * Any other tasks assigned. Place Of Joining Work from Home option (for candidates outside Kampala) Regular Full time (for candidates who live in Kampala) Requirements Experience: Candidate must have at least 2 relevant years experience. Desired Skills and Experience: Search Engine Optimisation User interface Development strategy sales Online marketing Email marketing Business development Account management New business online bidding Web design Mobile app development Content writing Branding and design Benefits Full time job if master the skills

1-3 years

Ability to interpret briefs to produce creative output Ability to self-start and self-manage

Design and art direction across all creative elements Attention to detail is an absolute must-

have the skill Excellent working knowledge of Photoshop, Illustrator, and InDesign
Experience working in Dreamweaver Experience working in HTML, CSS, JavaScript, JQuery
and API's Experience working in WordPress Technical aptitude – must be able to quickly learn
how to work with different systems Good understanding of cybersecurity principles

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