

Group CEO

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Company: PRI

Location: Kampala

Category: other-general

Overview

WE ARE HIRING!

Our client in Kampala, Uganda is seeking a Group CEO to join their team in the International Micro-Finance industry. The qualified candidate will be responsible for the overall management of the business and operations in the region. In this role, the candidate will be expected to design and implement a robust business development strategy in line with overall company operational and financial goals and to build and develop a high-performance culture in line with our Company Values. This position is open to Ugandan nationals and East African Expats.

Responsibilities:

Responsible for formulating and implementing sound financial policies, strategies and systems across operations that make work effective and flexible.

Play the lead role in the design and implementation of the company's strategic operational direction and business plan covering short term, medium- and long-term plans.

Provide strategic direction in the management of company's microfinance operations.

Oversee the growth, expansion and decentralization of the companies.

Responsible for growing the loan portfolio of the organisation and providing business development oversight and growth through the design and introduction of new loan products that meet client needs and market demands.

Keep abreast of new developments in microfinance operations, advising the business on new strategies or initiatives that can maximise on industry trends and developments.

Ensuring compliance with legal and fiscal regulations.

Have a strong field presence, visiting branches regularly to ensure operations are running smoothly and to ensure leadership visibility on the ground.

Strengthening the Company's customer relationship base.

Develop and implement strategies to minimize risk exposure and to maintain a healthy loan portfolio at all times.

Required to lead a high performing operations team to ensure the effectiveness and efficiency of the branches, which includes over-seeing team development, team morale and implementation of all company policies and procedures.

Leadership and Development

As a leader of the management team, you will be responsible for leading by example and setting a work culture within your team that is in line with company values. You will need to ensure every member of your team has clear objectives and targets which have been confirmed and well understood. You should also carry out regular reviews both formal and informal with your team and annual evaluations in line with company policy. As a leader, you will foster a work environment in your team that is built on trust and high performance, delivering and making an impact in the communities within which we work.

Our Values

In addition to your day-to-day responsibilities, as a team member, we take pride in acting as Brand Ambassadors for our company in all that we do. We strive to make this a great place to work and an organization that our communities are proud of. To ensure that we do this our core company values should be at the centre of all that we do:

Be Consistent – Do the simple tasks right every day, every time.

Be Ambitious – Strive to innovate, grow, and improve in all you do.

Be Positive – Stay Upbeat and keep a fun attitude.

Be Honest – act with integrity in all that you do.

Skills/Qualifications

A bachelor's degree or master's degree in related field of study

Significant experience (5 years +) within the Microfinance industry in a similar role

Sound financial acumen with the ability to design, maintain and implement company wide budgets and strategy plans

Excellent people management and leadership skills

High levels of integrity and attention to detail

Excellent presentation skills and the ability to relate with, communicate to and present to individuals at all levels in the business including shareholder and board level.

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