

## Direct Sales Agent – Kabale

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Company: Exquisite Solution

Location: Kampala

Category: other-general

### **Direct Sales Agent – Kabale District.**

We are looking for hardworking and competitive field sales representatives to source new sales opportunities and close sales in the Telecom Industry. The candidate MUST be a resident of Kabale.

#### **Key Responsibilities include;**

“Get the sale” using various customer sales methods

Forecast sales, develop “out of the box” sales strategies/models and evaluate their effectiveness

Evaluate customers skills, needs and build productive long-lasting relationships

Meet personal and team sales targets

Research accounts and generate or follow through sales leads

Attend meeting, sales events and trainings to keep abreast of the latest developments

Report and provide feedback to management using financial statistical data

Maintain and expand client database within your assigned territory

#### **Qualifications;**

Minimum of a Bachelor’s Degree in marketing, business administration or related field

Competencies;

Proven experience in a sales role

Excellent communication skills

Teamwork

Good interpersonal skills

Proficient computer skills

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